

## ***Organizational Skills Requirement†***

*Students taking one of the courses listed below will have fulfilled the **Organizational Skills Requirement†** in AGEN and BSEN. If a course satisfies both an ACE requirement and an Organizational Skills Requirement, then 3 credits can be shifted to an AGEN/BSEN emphasis elective to enable taking an extra engineering or science course for graduation. Alternatively, through a DARS substitution, the freed up credits could also be used to meet a minor or double minor requirement, to add depth to an ACE area, or to supplement the Organizational Skills Requirement. Double counting in no way reduces the credit hour graduation requirement of either major.*

**ACCT 200 Accounting for Business Decisions** (3 cr) Prereq: 14 credit hours taken at UNL; 2.5 cum gpa; and MATH 101, 104 or 106; Part of six course sequence for the Business minor. Introduction of financial and managerial accounting concepts to nonbusiness majors for roles as investors, owners, managers, employees and/or taxpaying citizens. Accounting is “the language of business.” A primary objective of this course is to provide understanding of how accounting meets the information needs of various users. Foundations of accounting concepts, skills and judgments in numerous endeavors, both career and personal.

**AECN 201 Farm and Ranch Management** (4 cr) Prereq: AECN 141 or ECON 212. Various economic principles and business management concepts which are involved in the decision-making process when organizing and operating a farming /ranching operation. Includes production economics, record keeping systems, financial budgets and analysis, crop and livestock enterprise analysis, leasing arrangements, depreciation, farm business organizations, farm investment analysis, pasture/rangeland management, and production efficiency indicators.

**AECN 256 Legal Aspects in Agriculture** (3 cr) Prereq: Sophomore standing. Legal aspects of agriculture: taxation, contracts, property rights, buying and selling real estate, condemnation, land use regulations, leases, co-ownership, partnerships, corporations, commercial transactions, credit, liability, insurance, estate planning, water law, and agricultural regulations. Practical exposure to the legal NE institutions.

**AECN 357 Natural Resources and Environmental Law** (3cr) Prereq: Junior standing or permission; AGRI/NRES 103 or GEOG 181 recommended. Environmental impact review; air and water pollution control; solid and hazardous waste control; endangered species and habitat preservation; land use regulation; state and federal water rights law.

**AECN 456 Environmental Law** (3 cr II) Prereq: Junior standing. AECN/NREE 357 recommended. *Available through Extended Education and Outreach.* Administrative law, risk assessment, environmental impact review, Clean Air Act, Clean Water Act, non-point pollution control, wetlands regulations pesticide and toxic substance regulation, solid and hazardous waste regulation, drinking water protection, land use regulation, energy policy, and international environmental law.

**AECN 457 Water Law** (3 cr) Prereq: AECN/NRES 357. *Available through Extended Education and Outreach.* Environmental impact review; public trust doctrine; endangered species; land use controls; wetlands regulation; surface and ground water rights; Indian and federal water rights; impact of water quality regulations on water allocation.

**AERO 332 Air Force Leadership Studies II** (3 cr) Prereq: AERO 331, or permission. Principles of leadership, professionalism, ethics, communications skills, and problem solving, including quality leadership applications.

**ALEC 102 Interpersonal Skills for Leadership ACE 2** (3 cr) *Open to freshmen and sophomores only.* Introduction to the principles and practices of positive interpersonal relationships for leadership development. Self-awareness, awareness of others, effective interpersonal communication, and the building of trust relationships as a basis for understanding and developing leadership. An experiential approach, field projects and a supervised service project.

**ALEC 202 Leadership Development in Small Groups and Teams** (3 cr) Leadership and followership skills in small groups and teams. Leadership dynamics which make team leaders and members influential and satisfied in both informal and work group settings. Leadership from the perspective of student practical experience. A shadowing experience and simulation exercise.

**ALEC 302 Dynamics of Effective Leadership in Organizations** (3 cr) Prereq: ALEC 202. Principles and processes of effective leadership in complex organizations of society and commerce. Dynamic interactions of personal characteristics, technical skills, interpersonal influence, commitment, goals and power.

**ALEC/NRES 428 Leadership in Public Organizations** (3 cr) Prereq: Junior standing. Leadership in theories, research, and practices in public organizations and natural resource agencies.

**ALEC 466 Leadership and Diversity in Organizations and Communities** (3 cr) Leadership theories and their applications to human diversity in organizations and communities, with special emphasis on rural environments.

**ALEC 477 Leadership and Motivation** (3 cr) Classic and contemporary motivation theories applied to leadership in organizations and communities.

**ALEC 153 Chancellors Leadership Class** (3 cr) Readings; in depth discussions; analysis of current theory, issues, problems, research and practice in leadership, education and/or communication. Topics vary, but generally involve direct involvement with University leaders from the Chancellor’s office.

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**ALEC 165 Pepsi Service Scholarship ACE 8** (3 cr) Readings; in depth discussions; analysis of current theory, issues, problems, research and practice in leadership, education and/or communication. Topics vary but generally involve a financial scholarship that is dependent upon team-oriented service learning in the Lincoln community.

**BLAW 300 Business, Government and Society ACE 8** (3 cr) Prereq: 2.5 cum gpa; Sophomore Standing; Part of six course sequence for the Business minor. Examination of the business organization in relationship to government, employee groups and the community. A major theme in the course is the social responsibility of business. Topics include ethics, environmental issues, employee rights, government regulation, global management and the U.S. political system as it affects business decision making.

**BSAD 182H Foundations of Business I ACE 6** (3 cr) Prereq: Good standing in the University Honors Program; admission to the Jeffrey S. Raikes School of Computer Science and Management and BSAD/RAIK 181H. Introduction to managerial accounting and microeconomics. Continuation of management, information systems and accounting systems topics. Content integration and application, problem-solving and situational analysis.

**COMM 210 Small Group Problem Solving ACE 2** (3 cr) Prereq: Sophomore standing. Theory and practice of the origin, purpose, methods, and procedures in group problem solving (discussion), and the theory of small group processes.

**COMM 286 Business and Professional Communication ACE 2** (3 cr) Prereq: Sophomore standing. An introduction to a variety of communication skills to help achieve maximum effectiveness on the job; verbal and listening skills, oral presentation techniques, small group problem solving/ leadership, interviewing, and organizational communication.

**COMM 354 Health Communications** (3 cr) Prereq: Junior standing. Overview of communication research and practice in various care contexts: client/provider interactions, provider/provider communication, communication in health care Organizations, mediated messages in the marketing and promotion of health information, consumer advocacy, politics of health care.

**COMM 371 Communication in Negotiation and Conflict Resolution** (3 cr) Introductory account of the role of conflict in relational development, focusing on the manifestation of conflict through conversation, the alternative perspectives on strategizing conflict, and the current theoretical orientations to understanding relational conflict.

**COMM 386 Organizational Communication** (3 cr) Introduction to the guiding theories in organizational communication field and key communication issues in contemporary organizations. Application of theories and issues through case studies.

**CRPL 400 Introduction to Planning ACE 8** (3 cr) Field of community and regional planning introduced and studied in relation to the history of cities, urbanization, and regionalization. Origins and evolution of American urban and regional planning practice. The planning process as a response to social, political, physical, and economic factors is analyzed. Introduction of the community comprehensive planning process, plan implementation, and functional areas of planning.

**EDPS 496 Directed Field Experience** (3 cr) Engineering students often are selected as New Student Enrollment (NSE) guides in the Office of Admissions or as Resident Assistants (RAs) in the dormitories. Both are highly competitive positions accompanied by professionally-led intensive training in interpersonal, cultural and leadership skills. Credit awarded upon presentation of syllabus to the academic adviser.

**ENGR 100 Interpersonal Skills for Engineering Leaders ACE 2** (3 cr) Establishes a foundation in communication and leadership skills that is needed for engineering students to be successful in their academic endeavors and future career opportunities. Introduction to the principles and practices of positive interpersonal relationships for leadership development. Self-awareness, awareness of others, effective interpersonal communication, and the building of trust relationships as a basis for understanding and developing leadership.

**ENGR 200 Professionalism and Global Perspective ACE 6 or 9** (3 cr) Enhance essential professional skills for personal and team success through investigating issues in a global context. Explore in-demand professional aptitudes (self-awareness, emotional intelligence, teamwork, communication, and workplace interaction expectations). Through industry/community interaction, explore cultural and business norms and the application of broader perspectives to identify issues/solutions responsive and adaptive to their global context

**ENGR 230 Leadership, Management and Ethics ACE 6 or 8** (3 cr) Prereq: ENGR 320. Explore professional leadership, ethics, project management tools and skills, and how to successfully implement and respond to change. In a team based environment, enhance essential professional skills for personal and team success by developing and presenting a responsive proposal considering: client needs, basic project controls and scheduling. Learn about personal styles, motivation and effectively implementing change. Examine ethical dilemmas regarding principles, stewardship, and civics from ethical, legal, and expediency perspectives.

**FINA 260 Personal Finance ACE 6** (3 cr) Introductory course in the finance area with concentration in personal financial applications. Includes: income and occupation, expenditures, budgeting, consumerism, taxes, consumer credit, banking services, savings and savings instruments, life insurance, social security, annuities, pensions, health insurance and care, automobile, fire, and property insurance, home ownership, investments and securities, mutual funds, and estate planning including wills, trusts, estates, death taxes, and gift taxes.

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**FINA 300 Financial Decision Making** (3 cr). Prereq: 2.5 cum gpa; ACCT 200 (or ACCT 201 & 202; ECON 200 (or ECON 211 & 212). Part of six course sequence for the Business minor. Basic principles of financial decision making with an emphasis on time, value of money, financial statement analysis, working capital management, capital budgeting and risk management.

**IMSE 305 Introduction to Engineering Management** (3 cr) Prereq: Junior standing. Introduction to engineers transitioning into management: engineering managerial functions; planning and organizing technical activities; motivation of individuals and groups; team building; leadership; power and influence; decision making; communications; conflict resolution and project management using a software package.

**MILS 302 Leadership and Ethics** (3 cr) Role of communications, values and ethics in effective leadership. Ethical decision making, consideration of others, spirituality in the military and Army leadership doctrine. Improve oral and written communications abilities.

**MNGT/ENTR 121 Introduction to Entrepreneurial Management** (3 cr) Combines the expertise of Business College faculty with real world experiences of successful practitioners to examine the success principles of the free enterprise system and provide students an understanding of the nature of entrepreneurship and intrapreneurship.

**MNGT/ENTR 321 Business Plan Development** (3 cr) Prereq: Junior standing. Prospects for a career as an entrepreneur. Framework for selecting, funding, and starting own business. Provide tools and insights to improve the chances for success as an entrepreneur.

**MNGT 300 Management Essentials for Contemporary Organizations** (3 cr) Prereq: 2.5 cum gpa; Sophomore Standing; ACCT 200 (or ACCT 201 & 202). ECON 200 (or ECON 211 & 212); Part of six course sequence for the Business minor. Introduction to the role of managers in organizational structures and types. Exploration of management and its relevance to various disciplines. Analysis of organizations and the management processes of planning, organizing, directing and controlling. Individual, group, intergroup and organizational responses to various environments and technologies are studied as well as pertinent techniques of human capital management.

**MNGT 365 Managing Diversity in Organizations ACE 6 and 9** (3 cr) Challenges and opportunities for maximizing the power of a diverse workforce. Contemporary response to the issues of effective management of pluralistic perspectives and the impact of diversity on organizational climate and productivity. Introduction to diversity competence skill development techniques, strategies, and best practices for organizational effectiveness.

**MRKT 300 Contemporary Marketing** (3 cr) Prereq: 2.5 cum gpa; Sophomore Standing; ACCT 200 (or ACCT 201 & 202); ECON 200 (or ECON 211 & 212); Part of six course sequence for the Business minor. Survey of marketing principles for non-business students. Overview of the fundamental terms and concepts in contemporary marketing, introduction to real world marketing strategies and focuses on marketing's role in organizations and businesses.

**NAVS 412 Leadership and Ethics** (3 cr) Theory of leadership and management and practical application. Professional ethics and law within the scope of the military environment. Capstone course builds upon and focuses the managerial and professional competencies developed during prior at-sea training and naval science courses.

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